

CONECO was established in 2006. We produce and distribute specialized vehicles, construction machines and spare parts. Besides, mineral mining and wood pellet manufaturing are also our strengths.





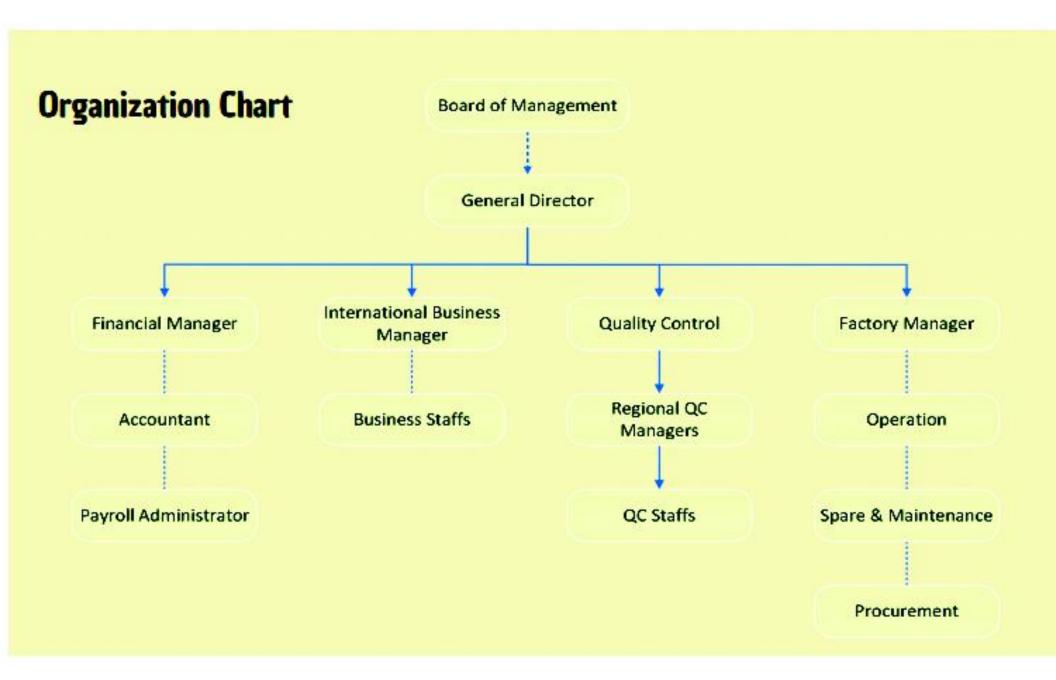








## **CONECO ORGANIZATION CHART**



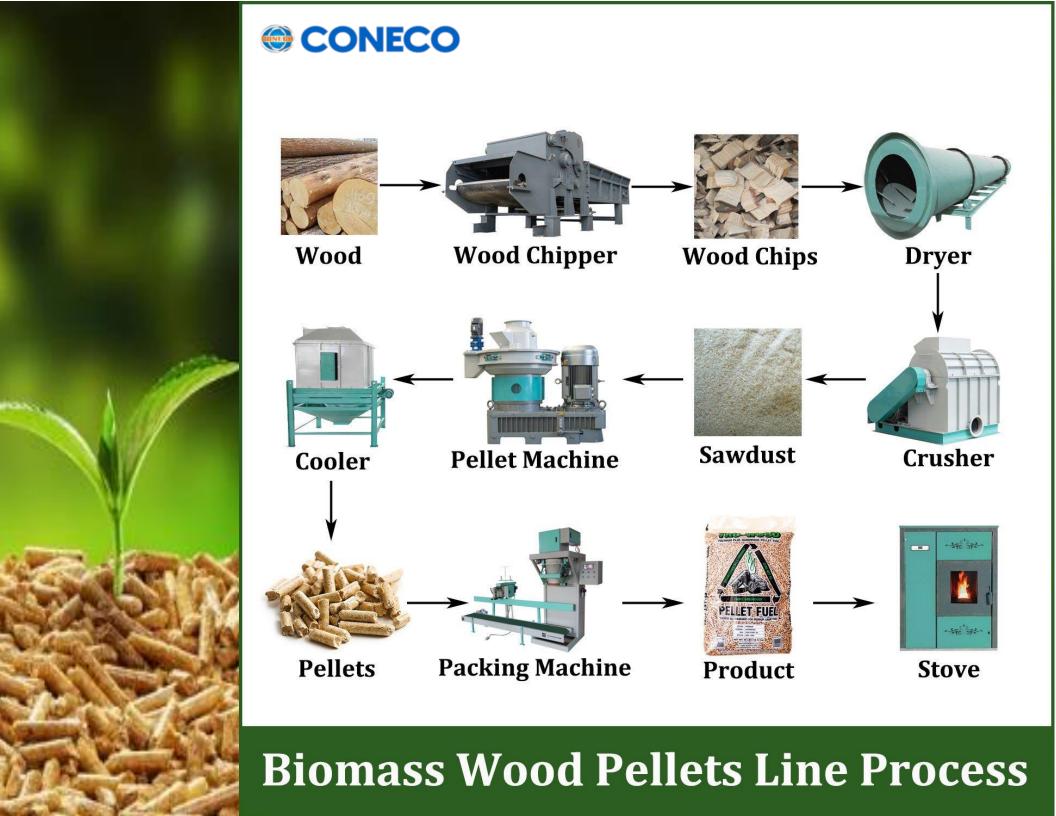


CONECO wood pellets products produced in Vietnam with high quality, large quantities and competitive prices. Our linked factory system is nationwide and monthly supplying capacity is upto 10.000-20.000 MT tons.

Our wood pellets meet FSC COC, FSC FM standard with legally indentified source of input raw materials. Besides, SGS test report is always provided to our clients before any mutual contracts signed.

CONECO is committed to offer foreign partners the best products with high quality and reasonable price.





## **CONECO WOOD PELLETS FOR JAPANESE MARKET**



## Japanese standard

	I2 Industrial	I3 Industrial
Diameter (mm)	6~8+1	6~8+1
Moisture (%wt)	< 10	< 10
Ash (%wt)	< 1.5	< 3
Chlorine (mg/kg)	< 0.05	< 0,1
Nitrogen (Wt)	< 0.3	< 0.6
Net calorific	≥16.5	≥16.5
value (MJ/kg)	(3944)	(3944)





## **CONECO WOOD PELLETS FOR KOREA MARKET**



### Korean standard

	12	13
Diameter (mm)	6~8+1	6~8+1
Moisture (%wt)	< 10	< 10
Ash (%wt)	< 3	< 5
Chlorine (mg/kg)	< 0.05	< 0,1
Nitrogen (Wt)	< 0.7	< 0.7
Net calorific value	≥16.5	≥16.5
(MJ/kg)	(3944)	(3944)



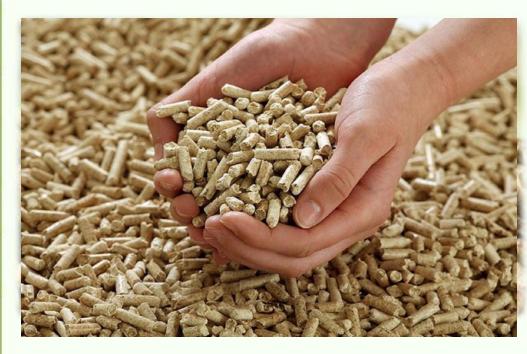


## **CONECO WOOD PELLETS FOR EUROPEAN MARKET**



# European standard

	Enplus A2	ENplus B
Diameter (mm)	6~8+1	6~8+1
Moisture (%wt)	< 10	< 10
Ash (%wt)	< 1.2	< 2
Chlorine (mg/kg)	< 0.05	< 0.05
Nitrogen (Wt)	< 0.5	< 1
Net calorific value	≥16.5	≥16.5
(MJ/kg)	(3944)	(3944)





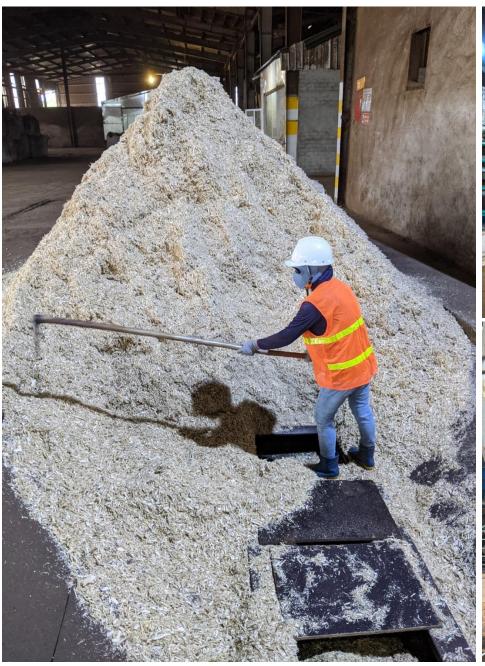
## **FACTORY & PRODUCT IMAGES**

























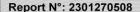








### QUALITY TEST AND FSC CERTIFICATE





REF No. 280768 Hochiminh City, 27 Jan, 2023

REPORT OF ANALYSIS

Client name:

SAMPLE DESCRIPTION: CONECO JSC Goods described as: WOOD PELLETS Number of samples: 01 sample 17 Jan, 2023 Date of testing:

All test was completed on: 27 Jan, 2023 Test Requested: Chemical testing Place of Intervention: SGS Laboratory

TEST RESULTS:

Test items	Test methods	Results
Total Moisture, As received basis	ISO 18134-2:2017	7.51 %
Moisture in the analysis sample	ISO 18134-3:2015	7.69 %
Ash, As-received basis	ISO 18122:2015	1.58 %
Ash, Air dry basis	ISO 18122:2015	1.57 %
Ash, Dry basis	ISO 18122:2015	1.70 %
Gross Calorific Value, As-Received Basis	ISO 18125:2017	4474 kcal/kg
Gross Calorific Value, Air dry basis	ISO 18125:2017	4466 kcal/kg
Gross Calorific Value, Dry basis	ISO 18125:2017	4837 kcal/kg
Hydrogen, As-received basis (Exclude H in moisture)	ISO 16948:2015	5.31 %
Hydrogen, Air dry basis (Include H in moisture)	ISO 16948:2015	6.16 %
Hydrogen, Dry basis (Exclude H in moisture)	ISO 16948:2015	5.74 %
Nitrogen, As-received basis	ISO 16948:2015	0.51 %
Nitrogen, Air dry basis	ISO 16948:2015	0.51 %
Nitrogen, Dry basis	ISO 16948:2015	0.55 %
Diameter	ISO 17829:2015	8.55 mm
Length	ISO 17829:2015	40.47 mm
Net CV, As-received basis @ Constant Volume	ISO 18125:2017	4171 kcal/kg
Net CV, Air dry basis @ Constant Volume	ISO 18125:2017	4162 kcal/kg
Net CV. Dry basis @ Constant Volume	ISO 18125:2017	4555 kcal/kg

"The sample(s) to which the findings recorded herein (the "Findings") relate was[were] drawn and [or] provided by the Client or by a third party acting at the Client's direction. The Findings constitute no warranty of the sample's representativeness of any goods and strictly relate to the sample(s). The Company accepts no liability with regard to the origin or source from which the sample(s) is[are] said to be extracted."

REPORT RESULTS REFER TO SUBMITTED SAMPLE (S) ONLY

\*\*\* END OF THE REPORT \*\*\*

SGS Vietnam Ltd.

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### CERTIFICATE

This group certificate is to certify that

#### **Thach Thanh Sustainable Forest Management Cooperative** (Representing for Smallholder Group in Thach Thanh District)

Tan Thinh village, Thanh Tam commune, Thach Thanh district Thanh Hoa Province · Vietnam

	Certificate	registra	tion code	
GFA-FM/COC-006770				
Date of issue	30.03.2023		Date of expiry*	29.03.2028
Issue number	1		Version	1

with the group members according to the group member list published in the FSC database has been assessed by GFA Certification GmbH according to the following standards:

- FSC-National Standard (VIETNAM), version 1.0
- FSC-STD-30-005, version 2.0

The company is therefore entitled to use the FSC trademark for the below mentioned products and/or services\*\*:

> Forest management and trade of round wood, fuel wood and twigs



Jörn Ackermann, Managing Director

GFA Certification GmbH • Alter Teichweg 15 • 22081 Hamburg • Germany Telefon: + 49 40 5247431 0 • Fax: +49 40 5247431 999 • www.gfa-cert.com



## **SALES POLICIES**

	Bulk shipping	18-20 tons/20feet, 27-28 tons/40feet
<b>Shipping Methods</b>	Container: 20feet, 40feet, jumbo bags, pallets	17-18 tons/20feet, 25-27 tons/40feet
	Vessel	10.000 – 12.000 metric tons/vessel
Payment Term	T/T 100% or T/T 30%, T/T 70% against copies of original documents.	
Payment Term	L/C at sight (confirmed and irrevocable)	
Quality Check	SGS quality check at the factory fees will be covered by Buyers.	
	<b>FAS</b> - Deliver goods to Buyer's appointed store nearby Ports.	
Ouete Method	<b>FOB</b> - Trucking, customs and local charges are included.	
Quote Method	<b>CFR</b> - Shipping goods to Buyer's appointed Port without insurance.	
	<b>CIF</b> - Shipping goods to Buyer's appointed Port with insurance.	
Exchange Rate	1 USD = 23.500 VND	
MOQ	1 20 feet container	
Quality Unit	Metric Tons	



### **OTHER PRODUCTS**



### **WOOD POWDER:**

- 100% acacia, pine wood.
- Particle size: 80 mesh.
- Humidity: Less than 6%.
- Ash: Less than 5%
- Packing: 25-30kg PP/PE bag with inner plastic bags or 500kg jumbo bag with pallet.
- Regular supply capacity: 5000 tons/ 1 month.
- 16-18 tons/20feet, 25-27 tons/40feet container.
- Certificate: Certificate of origin, certificate of fumigation, certificate of quarantine.



### **BAMBOO POWDER:**

- Material: 100% Bamboo.
- Particle size: 80 mesh, 100 mesh.
- Humidity: Less than 6%.
- Ash: Less than 1%
- Packing: 25-30kg PP/PE bag with inner plastic bag or 500kg jumbo bag with pallet, 1 container 40HC: 21-30 tons.
- Regular supply capacity: 5000 tons/ 1 month.
- Certificate: Certificate of origin, certificate of fumigation, certificate of quarantine.





### **CASSAVA POWDER:**

- Material: 100% cassava.

- Particle size: 100 mesh.

- Humidity: Less than 10%.

- Ash: Less than 1%

- Dry, fine powder, no lumps, no mold, no impurities visible to the naked eye, including live insects and insect carcasses.

- Packing: 25-30kg PP/PE bag with inner plastic bag or 500kg jumbo bag with pallet, 1 container 40HC: 21-30 tons.

- Regular supply capacity: 5000 tons/ 1 month.

- Certificate: Certificate of origin, certificate of fumigation, certificate of quarantine.



### **CASHEW HUSK PELLETS:**

- Material: Cashew husk (cashew nut shell).

- Color: Dark Brown

- Usage: Forest firewood, wood pellets, rice husks

- Application: Energy

- Humidity (ARB): 12% +/- 2%

- Impurities: <3%

- Heat (ARB): 4,600 +/- 200 kcal/kg

- Packing: 25 kgs/ Bag or 40kg/PP bag x 28MT/Cont 40" 500kg/Jumbo bag x 44 bags/Cont 40".





